

ROSEANNA SOMMERS

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ACADEMIC APPOINTMENTS

University of Michigan Law School 2020–present

Assistant Professor of Law
Assistant Professor of Psychology, by courtesy
Faculty Associate, Institute for Social Research

University of Chicago Law School 2018–2020

Harry A. Bigelow Teaching Fellow & Lecturer in Law

EDUCATION

Yale Law School, J.D. 2012–2018

Yale Law Journal, Vols. 123 & 124 (Diversity & Membership Editor)
Israel H. Peres Prize: Best student publication in the *Yale Law Journal*
Margaret Gruter Prize: Best paper concerning behavioral science and law

Yale Graduate School of Arts & Sciences, Ph.D. in Psychology 2012–2018

Dissertation approved with distinction
Graduate Policy Fellow at the Institution for Social and Policy Studies (ISPS)

Swarthmore College, B.A. in Psychology 2006–2010

Highest Honors
Phi Beta Kappa; Sigma Xi Scientific Research Society
Oak Leaf Award: Most outstanding woman in the graduating class
Solomon Asch Award: Most distinguished senior thesis in Psychology
Flack Achievement Award: Most outstanding member of the junior class

PUBLICATIONS

† Denotes equal authorship

Articles and Essays

Sommers, R. [What do consumers understand about predispute arbitration agreements?](#) (forthcoming 2024). *PLOS ONE*.

Schlund, R., **Sommers, R.** & Bohns, V.K. (2024). [Giving people the words to say no leads them to feel freer to say yes.](#) *Scientific Reports*, 14(576).
<https://doi.org/10.1038/s41598-023-50532-3>.

Sommers, R. & Bohns, V. K. (2023). [Consent searches and the underestimation of compliance: Robustness to type of search, consequences of search, and demographic sample.](#) *Journal of Empirical Legal Studies*, 1–31. <https://doi.org/10.1111/jels.12375>.

Korkmaz, A., † Mann, T. C., † Eibelman, J., **Sommers, R.**, & Ferguson, M. J. (2023). [Judging guilt: Implicit evaluations of defendants predict verdicts.](#) *Social Psychological and Personality Science*, 0(0). <https://doi.org/10.1177/19485506231177328>.

Burke, S. E. † & **Sommers, R.** † (2022). [Reducing prejudice through law: Evidence from experimental psychology.](#) *University of Chicago Law Review*, 89, 1369-1417.

Jordan, J. J. † & **Sommers, R.** † (2022). [When does moral engagement risk triggering a hypocrisy penalty?](#) *Current Opinion in Psychology*, 47, 101404.

Demaree-Cotton, J. † & **Sommers, R.** † (2022). [Autonomy and the folk concept of valid consent.](#) *Cognition*, 224, 105065.

Sommers, R. (2021). [Experimental jurisprudence.](#) *Science*, 373, 394-395.

Sommers, R. (2021). [Contract schemas.](#) *Annual Review of Law & Social Sciences*, 17, 293-308.

Nyarko, J., Goel, S., & **Sommers, R.** (2021). [Breaking taboos in fair machine learning: An experimental study.](#) *Equity and Access in Algorithms, Mechanisms, and Optimization (EAAMO 2021)*.

Greiner, D. J., Degnan, E. L., Ferriss, T., & **Sommers, R.** (2021). [Using random assignment to measure court accessibility for low-income divorce-seekers.](#) *Proceedings of the National Academy of Sciences*, 118(14).

Sommers, R. (2020). [Commonsense consent,](#) *Yale Law Journal*, 129(8), 2232-2605.

Furth-Matzkin, M. † & **Sommers, R.** † (2020). [Consumer psychology and the problem of fine-print fraud,](#) *Stanford Law Review*, 72(3), 503-560.

Sommers, R. & Bohns, V. K. (2019). [The voluntariness of voluntary consent: Consent searches and the psychology of compliance.](#) *Yale Law Journal*, 128(7), 1792-2121.

Jordan, J. J., **Sommers, R.**, Rand, D. G., & Bloom, P. (2017). [Why do we hate hypocrites? Evidence for a theory of false signaling.](#) *Psychological Science*, 28(3), 356-368.

Sommers, R. (2016). [Will putting cameras on police reduce polarization?](#) *Yale Law Journal*, 125(5), 1150-1547.

Sommers, R. (2015). [The psychology of punishment and the puzzle of why tortfeasor death defeats liability for punitive damages.](#) *Yale Law Journal*, 124(4), 1295-1307.

Danis, M., **Sommers, R.**, Logan, J., Weidmer, B., Chen, S., Goold, S., Pearson, S., Donley, G., & McGlynn, E. (2014). [Exploring public attitudes toward approaches to discussing costs in the clinical encounter.](#) *Journal of General Internal Medicine*, 29(2), 1-7.

Sommers, R., Goold, S. D., McGlynn, E. A., Pearson, S. D., & Danis, M. (2013). [Focus groups highlight that many patients object to clinicians' focusing on costs.](#) *Health Affairs*, 32(2), 338-346.

Sommers, R., & Miller, F. G. (2013). [Forgoing debriefing in deceptive research: Is it ever ethical?](#) *Ethics & Behavior*, 23(2), 98-116.

Book Chapters

Sommers, R. [Commonsense Consent and Action Representation: What is “Essential” to Consent?](#) (forthcoming 2024). *Cambridge Handbook of Experimental Jurisprudence*.

Schwartz, B., & **Sommers, R.** (2013). [Affective forecasting and well-being.](#) *Oxford Handbook of Cognitive Psychology*.

Popular Writing

Sommers, R. (2021, March 5). [You Were Duped Into Saying Yes. Is That Still Consent?](#), *The New York Times*.

Goel, S., Nyarko, J. & **Sommers, R.** (2020, November 2). [Predictions—Whether Algorithmic or Human—May Not Be Fair](#), *The Boston Globe*.

Sommers, R. & Bohns, V. K. (2019, April 30). [Would You Let the Police Search Your Phone?](#), *The New York Times*.

Sommers, R. (2018, January 22). [The “Reasonable” Way to Respond to Being Sexually Harassed](#), *Behavioral Scientist*.

Jordan, J. J., **Sommers, R.** & Rand, D. G. (2017, January 13). [The Real Problem with Hypocrisy](#), *The New York Times*.

GRANTS

National Science Foundation , with Vanessa K. Bohns Law & Social Sciences Grant “A Psychological Account of Voluntary Consent”	2018
University of Chicago Booth Center for Decision Research Thaler-Tversky Independent Research Grant “Getting Consent in Writing”	2018
American Psychological Association American Psychology-Law Society (Division 41) Grant-in-Aid “The Actor-Observer Gap in the Fourth Amendment: Assessing the Voluntariness of Consent Searches”	2017
Harvard Program on Negotiation , with Meirav Furth-Matzkin Next Generation Grant “Negotiating the Fine Print”	2017
Yale Law School Oscar M. Ruebhausen Grant “Diverse Populations Study”	2016
Yale Law School Oscar M. Ruebhausen Grant “When Does Yes Mean Yes?”	2015

HONORS & AWARDS

SAGE Early Career Trajectory Award (SPSP)	2023
AALS Criminal Justice Junior Scholars Paper Competition, Honorable Mention	2022
Graduate Policy Fellowship at the Yale Institute for Social Policy Studies	2017–2018
Yale Graduate School of Arts & Sciences Conference Travel Award	2016
SPSP Graduate Travel Award	2016
SPSP Diversity Fund Travel Award	2016
Lucretia Mott Fellowship	2012
Phi Beta Kappa Fellowship	2012
Deans’ Award	2010
Outstanding Research Award: NSF Research Experience for Undergraduates	2009
Philip Evans Scholarship	2006–2010
Susan Kawaichi “Appreciating Diversity” Award	2006
National Merit Scholar	2006

TEACHING

University of Michigan Law School (Assistant Professor of Law)

Torts
Seminar in Law and Psychology
Mini-Seminar: “Strangers to Ourselves”

University of Chicago Law School (Harry A. Bigelow Teaching Fellow & Lecturer in Law) *

Seminar in Law and Psychology
Legal Research and Writing
Lawyering

Yale Law School (Teaching Assistant)

Torts
Empirical Research Methods

Yale Psychology (Teaching Fellow)

Developmental Psychology
Psychology and the Good Life

SERVICE

Behavioral Science and Policy Association Publication Awards committee	2023
Inclusive Pedagogy Committee	2022–present
Founder and Director, Psychology and Law Studies (PALS) Lab	2018–present
Faculty Advisor, Women of Color affinity group (Res Sista)	2023–present
Faculty Advisor, Consumer Advocacy and Financial Regulation Organization	2022–present
Woman Also Know Law (WAKL) Advisory Board	2020–present
Conference Organizer, Experimental Jurisprudence Roundtable	2021–2022
Entry-Level Personnel Committee	2021–2022
Conference Organizer, New Frontiers of Experimental Jurisprudence	2019
Conference Organizer, Experimental Jurisprudence Workshop, Yale Law School	2017
Advisory Board, Access to Justice Lab at Harvard Law School	2017–2018
Co-Chair, YLS Student Advisory Committee on Faculty Recruitment	2016–2018
Diversity Committee, Yale Law Journal, Vols. 123–125	2013–2016

Ad Hoc Reviewer

American Law and Economics Review
BMC Medical Ethics
Child Development

Criminal Justice Review
Journal of Empirical Legal Studies
Journal of Experimental Criminology
Journal of Experimental Psychology: General
Journal of Experimental Social Psychology
Journal of Legal Studies
Kriterion
Law and Human Behavior
Legal Theory
Proceedings of the National Academy of Sciences
Science
Scientific Reports
Time-Sharing Experiments for the Social Sciences
University of Chicago Law Review
Yale Law Journal

LEGAL EXPERIENCE

San Francisco Affirmative Litigation Project	2017–2018
National Consumer Law Center	Summer 2017
Temporary Restraining Order Project	2016–2017
American Psychological Association Office of the General Counsel	Summer 2013
Ethics Bureau at Yale	2013

PRESENTATIONS

Invited Talks

2024

1. UC Berkeley School of Law, Consumer Law & Economic Justice Workshop
2. Purdue University Department of Psychological Sciences, Social Psychology Seminar

2023

1. ETH Zurich & University of Zurich, Workshop & Lecture Series in Law & Economics
2. Institute of Advanced Study Toulouse, Experimental Jurisprudence Conference
3. University of Pennsylvania Law School, Psychology of Legal Decision-Making Seminar
4. University of Chicago Law School, Current Trends in Public Law Seminar
5. University of Iowa College of Law, Faculty workshop
6. University of Southern California, Center for Law & Social Science
7. Chicago-Kent College of Law, Faculty workshop
8. Southern Society for Philosophy and Psychology (invited speaker)
9. University of Michigan, Personality and Social Contexts Psychology Brown Bag

2022

10. University of Virginia Law School, Faculty workshop
11. University of Michigan, Social, Behavioral, and Experimental Economics (SBEE) seminar
12. University of North Carolina, Social Psychology Seminar
13. Duke University School of Law, Wilson Center
14. University of Wisconsin Law School, Dean's Office Speaker Series
15. University of Oxford, BioXPhi Workshop (Keynote address)
16. Yale University, Experimental Jurisprudence Workshop, "The Content of Consent"
17. University of Zurich Department of Economics, Seminar on experimental and behavioral economics
18. University of Maastricht Faculty of Law, Graduate School Methods Seminar
19. American Bar Foundation, Spring 2022 Speaker Series, "Lay Perceptions of Legal Consent"
20. Harvard Radcliffe Institute, Private Seminar on "Historicizing Consent"
21. George Washington University Law School, Faculty Workshop
22. Fordham Law School, Faculty Workshop, "The Lay Contract Schema and the Problem of Formalizing Consent"
23. Wayne State University Law School, Gershenson Faculty Workshop, "The Psychology of Consent"
24. University of Michigan Department of Psychology, Social Area Brown Bag, "What is Consent? Law vs. Moral Psychology"

2021

25. University of Michigan Ross School of Business, Management & Organizations Seminar Series, "Public Perceptions of Consent: Law vs. Moral Psychology"
26. Hebrew University, "Predicting Mock Jury Verdicts Using Implicit Measures" (with Arin Korkmaz)
27. South Carolina Bar Association, Diversity Committee Seminar, "The Psychology of Implicit Bias"

2020

28. CUNY, Group for Empirical Approaches to Morality and Society (GEMS), "Autonomy and the Folk Concept of Valid Consent" (with Joanna Demaree-Cotton)
29. University of Michigan Law School, Law & Economics Workshop, "Voluntary Consent and the Psychology of Compliance"
30. Association of American Law Schools (AALS) Annual Meeting, Panel on Experimental Jurisprudence, "What an Experimental Approach Can Teach Us About Consent"

2019

31. Yale Law School, Contemporary Issues in Legal Scholarship, "Commonsense Consent"

32. National Institutes of Health, Department of Bioethics Works in Progress Series, “What Do Laypeople Think Consent *Is*?”
33. University of Pennsylvania Law School, Empirical Contracts Workshop, “Contract Schemas and the Problem with Getting Consent in Writing”
34. University of Chicago Law School, Workshop on Regulation of Family, Sex, and Gender, “Commonsense Consent”
35. Loyola University Chicago, Psychology & Criminal Justice Program, “Voluntary Consent and the Psychology of Compliance”
36. University of Chicago Law School, Seminar on Consumer Contracts, “Consumer Psychology and the Problem of Fine Print Fraud”

2018

37. University of Chicago Booth School of Business, Center for Decision Research Brown Bag, “Consent and Deception in Law and Psychology”
38. Yale Law School, Contemporary Issues in Legal Scholarship, “The Voluntariness of Voluntary Consent: Consent Searches and the Psychology of Compliance”
39. Faculty of Law at Ruhr University Bochum, Experimental and Naturalistic Perspectives on the Philosophy of Law, “On the Folk Theory of Consent”
40. Yale Law School, Seminar in Law and Psychology, “Consent and Rape: An Experimental Jurisprudence Approach”
41. Yale Psychology, Social Psychology Brown Bag, “Judging the Voluntariness of a Consent Search by Police”

2017

42. National Consumer Law Center, “Consumer Law and Advocacy: Insights from Psychological Research”
43. Boston University, Morality Lab, “The Moral Psychology of Consent”
44. Cornell University ILR School, Micro OB Lab, “Lay Intuitions About Consent and Voluntariness”
45. Cornell University, Ferguson Automaticity Lab, “Social Prediction Errors and the Law of Consent”
46. Harvard Kennedy School, Behavioral Insights Student Group, “Behavioral Insights and Access to Justice”

2016

47. Brown University, Social Cognitive Science Brown Bag, “Commonsense Consent”
48. Harvard University, Moral Psychology Research Lab, “Consent and Voluntariness: Legal Versus Lay Views”
49. University of Pennsylvania, Character Lab, “What is Consent? A Psychological Perspective”
50. Boston Area Moral Cognition Group, “Deception and Commonsense Consent”
51. Harvard Business School, BX2016, “Law and Behavioral Insights”

52. Harvard Law School, Student Association for Law & Mind Sciences, “The Psychology of Consent”
53. Swarthmore College, Symposium in Honor of Barry Schwartz, “No Means No, But When Does Yes Mean Yes?”

Conference Presentations

2023

1. Society for Personality and Social Psychology (SPSP) (data blitz)
2. AALS Criminal Procedure Section's First Annual Junior/Senior Scholars Conference, “Legally Magic Words” (with Kate Weisburd)

2022

1. University of Virginia, Conference on Empirical Legal Studies (CELS), “Consent Searches and Underestimation of Compliance: Robustness to Type of Search, Consequences of Search, and Demographic Sample”
2. University of Toronto, Conference on Empirical Legal Studies (CELS), “The Lay Contract Schema and the Problem of Formalizing Consent”
3. SPSP, 2022 Annual Meeting, Symposium on “Misunderstanding What’s Best for Us,” “Getting Consent: Can Formality Dispel the Social Pressure to Comply?”

2021

4. AP-LS Works in Progress, “The Lay Contract Schema and the Problem of Formalizing Consent”

2020

5. ETH Zürich, Experimental Methods in Legal Studies (EMLS), “What Does Nonconsent Look Like?”

2019

6. University of Chicago Law School, New Frontiers of Experimental Jurisprudence, “When Does Deception Undermine Consent?”
7. Academy of Management (AOM), 2019 Annual Meeting, “The Farce of Consent: Psychological Factors that Undermine the Voluntariness of Consent across Contexts”
8. AOM, 2019 Annual Meeting, “Underestimating the Difficulty of Denying Someone Access to One’s Personal Data”
9. American Law and Economics Association (ALEA), 2019 Annual Meeting, “Consumer Psychology and the Problem of Fine Print Fraud”
10. Law & Society Association (LSA), 2019 Annual Meeting, “Voluntary Consent and the Psychology of Compliance”

11. U.C. Berkeley Law, Consumer Law Scholars Conference, “Consumer Psychology and the Problem of Fine Print Fraud”

2018

12. Loyola University Chicago School of Law, Junior Scholars Works-in-Progress Conference, “Commonsense Consent”
13. Society for Philosophy and Psychology (SPP), 2018 Annual Meeting, “On the Folk Theory of Consent”
14. Conference on Empirical Legal Studies in Europe (CELSE), “How Consumers and Lawyers Perceive the Fine Print in Deception Cases”
15. ALEA, 2018 Annual Meeting, “The Voluntariness of Voluntary Consent”

2017

16. Society for Judgment and Decision Making (SJDM), “Judging Consent for Self, Other, and the Reasonable Person”
17. Yale Law School, Workshop on Experimental Jurisprudence, “Toward a Folk Theory of Consent”
18. Cornell Law School, CELS 2017, “Judging the Voluntariness of Consent: A Psychological Critique of the Fourth Amendment Reasonable Person Standard”

2016

19. Carroll School of Management at Boston College, Boston Judgment and Decision Making Day, “Endurance Framing and Limited Resources: Implications for Health, Law, and Policy” (data blitz)
20. LSA, 2016 Annual Meeting, “Folk Theories of Consent”
21. SPSP, 2016 Annual Meeting, “Will Putting Cameras on Police Reduce Polarization?” (poster)

2015

22. Washington University School of Law in St. Louis, CELS 2015, “Perplexing Public Attitudes Toward Consent”
23. Yale Law School, Doctoral Scholarship Conference, “Lay Versus Legal Theories of Consent”
24. SPSP, 2015 Annual Meeting, “Discrimination in Hiring via Motivated Reasoning” (poster)

Pre-2015

25. UC Berkeley School of Law, CELS 2014, “Jury Instructions and Biased Perceptions of Video Evidence”
26. American Society for Bioethics and the Humanities (ASBH), “Discussing Costs in the Clinical Encounter”

27. Advancing Ethical Research Conference, “Truth in Advertising: Research Participants May Be Deceived”